

Business Administration

Course Number:	BUAD 293
Course Title:	ENTREPRENEURSHIP
Credits:	3
Calendar Description:	This course is an investigation into the role of the entrepreneur in business and economic development. The personality/character traits that are associated with the entrepreneurial spirit are examined. Students will identify business opportunities, develop a business plan for their own small business and pitch their venture idea to stakeholders who will evaluate its potential viability. <i>(also offered by Distance Education)</i>
Semester and Year:	Winter 2020
Prerequisite(s):	BUAD116, 123, 128 and 195
Corequisite(s):	BUAD 264
Prerequisite to:	BUAD 308
Final Exam:	No
Hours per week:	3
Graduation Requirement:	Diploma, Marketing and Management Options – Required Students commencing their program on or after September 2014 BBA, Tourism & Hospitality Management Specialty - Required Diploma, Tourism & Hospitality Management

Professors

<i>Pamela Nelson</i> <i>Course Captain</i>	250-762-5445 ext. 4177	K: C274	pnelson@okanagan.bc.ca
Caroline Gilchrist	Email	K: E221	@okanagan.bc.ca
Kevin Greenwood	250-762-5445 ext. 4685	K: C103	kgreenwood@okanagan.bc.ca
Michael Hazen	250-762-5445 ext. 4925	K – C138	mhazen@okanagan.bc.ca
Laura Heatherington	email	t.b.d.	lheatherington@okanagan.bc.ca
Andrew Klingel	250-0762-5445 ext. 2230	K: C335	aklingel@okanagan.bc.ca
Patrick Schyburt	250-0762-5445 ext. 4456	K: B127	pschyburt@okanagan.bc.ca
Mark Ziebarth	250-762-5445 ext. 4994	K: E222	mziebarth@okanagan.bc.ca

Learning Outcomes

Upon completion of this course students will be able to

- describe the process and mechanics of starting a business.
- explain the characteristics, abilities and attitudes that are associated with successful entrepreneurs.
- critique the viability of business opportunities that have been identified with an environmental scan.
- estimate the market and financial feasibility of venture ideas through an analysis of secondary research.
- create a business plan for a small business that includes plans for marketing, human resources, operations and financial feasibility.
- demonstrate good teamwork skills using clearly outlined roles and responsibilities, open communication, respect, and shared goals.
- demonstrate presentation skills that grab the listener’s attention, hold their interest and conclude strongly.

Course Objectives

This course will cover the following content:

- Business Trend Identification
- Target Customer

SKILLS ACROSS THE BUSINESS CURRICULUM

The Okanagan School of Business promotes core skills across the curriculum. These skills include reading, written and oral communications, computers, small business, and academic standards of ethics, honesty and integrity.

STUDENT CONDUCT AND ACADEMIC HONESTY

What is the Disruption of Instructional Activities?

At Okanagan College (OC), disruption of instructional activities includes student “conduct which interferes with examinations, lectures, seminars, tutorials, group meetings, other related activities, and with students using the study